

District Sales Manager, Security Division

Location: Honolulu, HI

Salary Range: \$48K - \$95K

Employment Type: Full Time

Description: If you have a positive, upbeat attitude and outstanding communication and problem solving skills and want to work for a rapidly growing company with the highest standards for customer service, then we want to talk to you! We are always scouting for talented new teammates with fresh ideas and a passion for helping customers succeed. At Gebco, a Division of IdentiSys, we take pride in the work we do. We work hard, but definitely have fun. Qualified candidates will have a professional attitude and outstanding work ethic. Anyone capable of uttering the words "not my job" need not apply! We work as a team at Gebco and are always eager to delight customers - whether it is within the scope of our original job description or not.

Duties: Duties include but are not limited to: • Prospecting for new customers via telemarketing, mail campaigns, email campaigns, cold calling etc. • Maintaining existing customer base. • Responding to incoming phone calls. • Performing site visits for Access control, CCTV, Burglar Alarm systems. Cable installation. • Write comprehensive proposals; perform presentations to customers and potential customers. • Ensure that work is in accordance with relevant codes. • Knowledge of door hardware for access control is helpful. • Knowledge of different forms of industry cabling including cat5e, cat6 and coaxial. • Knowledge of DataBase management software is helpful.

Qualifications: • 3+ years successful Access Control, CCTV experience, in the sales or technology field • Outstanding written and oral communication skills • Experience with PC's, networking. • Ability to work independently, often unsupervised • Excellent references and driving record • Reliable vehicle • Honest, articulate, motivated and dependable • Must pass drug testing and criminal background investigation • Excellent customer service skills. • Experience reading blue prints and schematic drawings. • A valid driver's license and safe driving skills.